

### AMPHIBIOUS MEDICS

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OCCUPATIONAL MEDICAL SERVICES FIRST AID & EHS PROFESSIONALS

DISABLED VETERAN BUSINESS ENTERPRISE Certified Minority Business Enterprise **MBE** 

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## AMPHIBIOUS MEDICS

## Who We Are

Amphibious Medics is a nationwide, multi-discipline emergency, occupational health and wellness services firm. We specialize in large scale construction site first aid stations and infirmaries, industrial wellness clinics, incident data management, claims administration, regulatory compliance and on-site drug and alcohol screening for pre-employment or post-incident. We partner with general contractors, industrial operators, and government agencies to offer comprehensive and customized First Aid & EHS support solutions.

# Our HSMTs — On the Front Line of Care

Health and Safety Medical Technician (HSMT)

We provide medically-licensed personnel, certified at all levels, to meet the needs and demands of your location. You can count on Amphibious Medics for projects of all sizes—from a single Health and Safety Medical Technician (HSMT) with a jump bag on location, to a complete remotesite clinic.

These HSMTs are available to render first aid in accordance with OSHA guidelines, react to emergencies, and provide pre-hospital care. Additionally, they can provide health and wellness screening programs, provide administrative support for your site safety management team, conduct on-site training, and implement occupational health programs to keep your company's workforce healthy.

Amphibious Medics can provide an HSMT that understands the industry-specific challenges that are faced by our vareity of clients. This allows them to render specific care that is essential to mitigating injury rates, worker's compensation claims, lost time, unnecessary over-treatment, and increased EMR ratings.



With extensive experience in providing medical support to construction sites, industrial operations, TV/film productions, extreme events, restaurants and hospitality groups, Amphibious Medics is uniquely positioned to adapt to the dynamics and risks of any industry. Our ability to mitigate unnecessary recordables is driven by clinical protocols that guide our professionals to the most appropriate level of care while avoiding unnecessary overtreatment.



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## Dedicated to Employee Health

Our entire company is dedicated to the health and wellness of your employees, regardless of the choice in service vertical. A working collaboration with Amphibious Medics is one that is both fiscally beneficial in the short term, as well as corporately leading-edge, regardless of industry. By providing your employees the type of care offered by Amphibious Medics, you do more than tell them they are important—you show them.

### IRAMP Injury Recordability Avoidance and Mitigation Program

IRAMP is our proprietary set of medical protocols written and continuously reviewed by board certified doctors. It is written and designed to the OSHA 300 log standard and is our unique approach to protecting your company's safety record. This program does so by aggressively administrating advanced first aid whenever possible. This immediately reduces unnecessary over-treatment and expedites return to work, further resulting in avoidance of costly, unnecessary workers compensation claims, lost time, disability, light duty, and physical therapy.

IRAMP bridges the gap between OSHA regulations and first aid protocols by defining clear protocols for specific incidents in a way that is both compliant with OSHA 300 log recordability directives, and most beneficial to the injured employee. All Amphibious Medics HSMTs reporting to an incident to render aid will be trained and qualified to this level. Regardless the service level your company requests, Amphibious Medics supplies a highly trained HSMT to mitigate the injury when possible and avoid recordables.



When IRAMP is implemented by Amphibious Medics our clients enjoy an average 90% mitigation rate of unnecessary recordables for employees seen by our HSMTs. Amphibious Medics' IRAMP is the most effective method to expediate return to work and relieve the costs associated with unnecessary off-site clinic visits and their potential over-treatment.

### **Amphibious Medics On-Site**

By reacting and assessing the moment an incident occurs, Amphibious Medics can determine the best course of action for each incident.

When our HSMT is On-Site, they are better able, and more equipped to determine a course of action and care. This On-Site presence has proven countless times to reduce unnecessary off-site treatment, worker's compensation claims, lost time incidents, and recordables. This is backed by proven client data from over 15 years of experience.

Should the incident require a higher level of care, Amphibious Medics is uniquely situated to prepare the employee and Safety Manager for what to expect in a clinic or hospital setting. In some instances, Amphibious Medics can even escort the employee to the predesignated clinic or hospital. This allows the Site Safety Managers to remain On-Site and assists in the prevention of over treatment. Additionally, it allows the client an advocate in the documentation and return to work process.

#### Safety Team Administrative Support

Social integration and open communication between our staff and our client's team is a critical component to the success of everyone's safety program. When your HSMT is not interacting with injured or sick employees, they are trained to actively participate in your EHS program and are available to provide collateral support for duties as requested. These duties may include site walks, filing hot work permits, I.D. badging, holding site safety orientations, conducting pre-employment drug screening, completing fire extinguisher inspections, and reviewing and finalizing insurance forms.

#### **On-Site Expectations:**

- Immediate reaction to incidents, expediting care and service abilities
- A full-time certified HSMT that is trained in OSHA standards, and carrying an OSHA 30 card
- An extra member of the Safety Team trained and eager to assist in any site safety function



### **Amphibious Medics On-Call**

The introduction of the On-Call program was a direct response to our clients who saw the value of our On-Site program, but whose budget couldn't support a full time, on-site HSMT.

Every On-Call Incident will have multiple Amphibious Medics personnel involved to ensure the fastest and most efficient service available.

Utilizing our IRAMP program, you can rest assured that your first-aid incident won't result in an unnecessary recordable, or worse a time-loss worker's comp claim.

Every On-Call incident is assigned a dedicated Coordinator who will act as the Incident Commander. They will be the liaison between your site personnel and Amphibious Medics' higher Medical Directorship (if necessary), and provide the incident paperwork upon call completion. This gives our clients the peace of mind that they will have the ability to communicate and update changes during the incident.

#### **On-Call Expectations:**

- Coverage for our client's employee population, regardless of a project location or size
- 24/7/365 Dedicated Dispatch Center—Immediate activation of service for any incident
- 24/7/365 Dedicated Medical Coordinator—Our client's point of contact throughout the incident

#### Incident Follow Up Services

As proven through our On-Site protocols, following up with your injured employee is critical in maintaining a mitigated status.

After the HSMT has treated the injured employee, and returned the injured employee back to work, Amphibious Medics can provide a thorough follow-up on the employee's injury to aid in tracking recovery and maintaining non-recordable status.



The follow-up program will help guide the outcome of the incident beyond the initial contact with our HSMT. By maintaining constant communication with the injured employee, Amphibious Medics staff are perceived as trusted advisors through the duration of the healing process, and through resolution and closure of the case. In addition, follow-ups provide the benefit of helping to avert someone from seeking outside treatment by a third party after the initial treatment of the incident. These services have been found to have the greatest effect on maintaining non-recordable status.



### Amphibious Medics Rover: Mobile Medical Support Team

Like the On-Call program, the Rover program was created out of direct client need and feedback. A unique blend of Amphibious Medics' On-Site and On-Call services, the Amphibious Medics Rover is available to clients with a concentration of projects in one area.

Fully equipped mobile units act as clinics on wheels, able to respond to a client site at a moment's notice, or park for the day to offer On-Site Safety and Health and Wellness clinics.

The Rover offers Area and Regional Safety Managers the ability to truly be in two places at one time.

#### **One-of-a-Kind Industry Operations**

The Rover HSMT will be assigned to serve and respond to a regional cluster of sites within the coverage area. In collaboration with the client, and accounting for geography, traffic constraints, and human factors, the coverage area will be defined to reduce response time to an agreed-upon standard.

A flexible, rotating schedule will be developed between Amphibious Medics and the client to promote visibility at the projects with the greatest need and defined in a manner that best serves the client's EHS goals. Ever flexible, this schedule will have the ability to be modified to suit the changing environments of each of the sites being served in the coverage area.

At the heart of the Rover program is the Rover HSMT Vehicle. This mobile clinic enables the area HSMT to be react at a moment's notice to all incidents within the coverage area. An active incident will take priority over the scheduled day-to-day tasks. In the event of multiple concurrent incidents, the Amphibious Medics On-Call services can be activated and another HSMT can respond.





#### **Rover Expectations:**

- Enhanced On-Site services spread out over a cluster of locations
- On-Call incident reaction to fit the budget with costs spread out over multiple client locations
- Mitigation of potential recordables for multiple sites

## **Ancillary Services**

All of the following services may be added or customized to fit your EHS needs.

# Information Management of All Incidents

Amphibious Medics has developed and maintains its own proprietary incident tracking software. This software gives our clients one-of-a-kind, 24/7 access through a secure portal to all reports, data, and documentation that pertains to their project.

Amphibious Medics can provide detailed reports and incident documentation in accordance with federal, state, and local regulations, as well as manage and expedite claims administration in accordance with client policies.

#### Drug and Alcohol Screening

Amphibious Medics can perform pre-employment drug screenings to keep you job site clean and running on time.

Amphibious Medics also can perform post-incident drug screening in accordance with OSHA standards.

These services can be combined with breath alcohol (Breathalyzer) screening as well for a total substance abuse plan.

#### Health and Wellness

Amphibious Medics understands that a healthy workforce can lead to a more productive and happier workforce for our clients. In addition, a dedicated Health and Wellness program has led several our clients to receive a Golden Apple Award through the American Heart Association. With that, Health and Wellness services can be added to all our support contracts.

We offer two levels of service to our clients— Basic and Premium.

The Basic Health and Wellness service can be made available to all interested employees, every day, with screenings that include tests for cholesterol level, glucose level, blood pressure, and biometrics. Each employee that is interested is provided their results at the conclusion of the test for their own record keeping.

The Premium Health and Wellness service includes all the tests and services offered with the Basic service, but also includes Health and Wellness coaching and the organization of site-specific Health and Wellness Challenges. Coaching is offered in topics such as weight loss, smoking cessation, hyper and hypotension, and blood sugar (Diabetes) management. Health Challenges are an excellent way generate excitement around a healthy lifestyle and have included such challenges as Weight Loss and Know Your Numbers.



### America's Largest Network of On-Site Medical Professionals

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